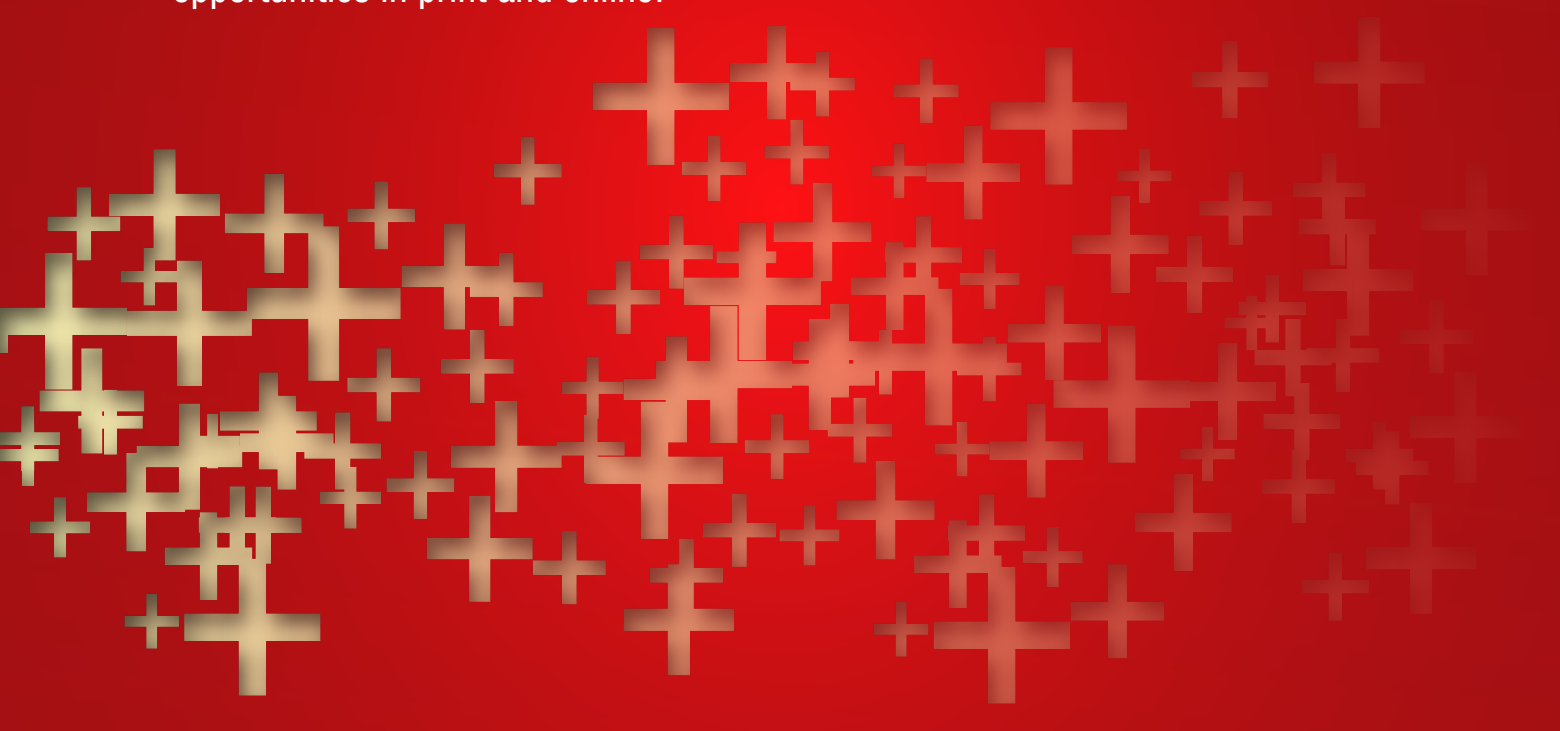


2016

Advertising Media Kit ⁺

Editorial Calendar

Bright marketing ideas, brilliant promotional opportunities in print and online.




mall media _{LLC}

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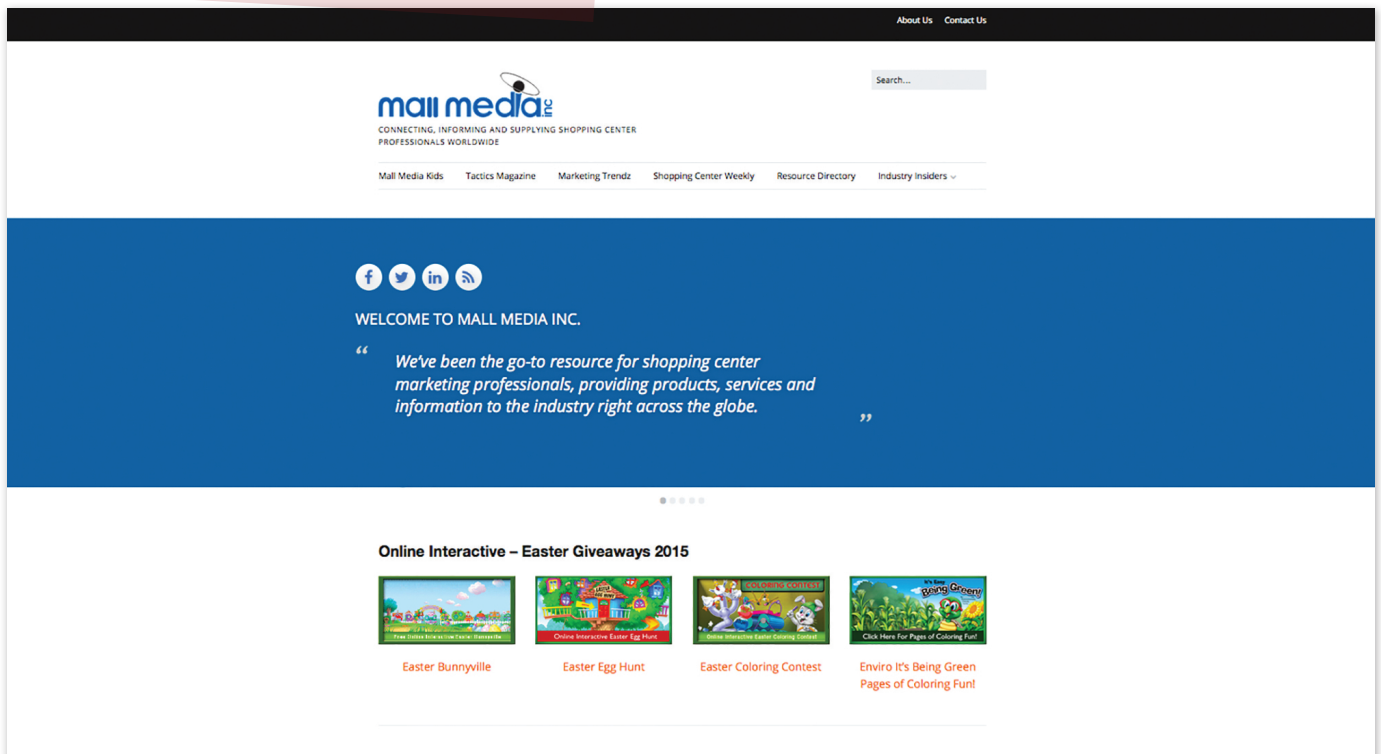
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Mall Media Inc. has been informing, connecting and supplying shopping center professionals since 1980. A member and media partner of ICSC, it operates Mall Media Kids, the world's leading supplier of personalized seasonal giveaways, and also publishes Tactics Magazine, Marketing Trendz and Shopping Center Weekly, trusted global retail marketing and management trade publications. Access them all from the Mall Media hub.



Advertising Email Contact: Marianne Svensson, marianne@tacticsmagazine.com



Are You an Industry Insider


With any booking of a banner ad on the Tactics Online website homepage or a full-page display ad in one of the quarterly special print editions of Tactics Magazine, you will receive the opportunity to place your own advertorial profile page on the Mall Media Hub for free.


Advertorials offer an ideal platform for you to (re)introduce yourself as an industry insider to the shopping center industry worldwide, while giving general managers and marketers the additional information they need to begin the process of outsourcing key aspects of their strategic planning.

Advertorials make the most of the interactive nature of the Web, with links to your company's website, e-mail addresses, multimedia content and social media pages. They also relate to the broad topics that we will focus on in each special print edition of Tactics, and act as extensions of our annual Shopping Center Resource Directory, which incidentally is now accessible year-round and is fully searchable on our Tactics Online news website.

In addition to the advertorial offer, Tactics advertisers will also receive promotional space of equal dollar value to their magazine booking on our Shopping Center Weekly e-newsletter. Shopping Center Weekly is distributed to virtually every major mall in Canada, the USA, Australia, and Europe. Our monthly circulation is 29,200 (7,300 per week).

To view our most recently posted advertorial profiles, simply visit www.MallMedia.net.

 For ad rates, contact Marianne Svensson at marianne@tacticsmagazine.com.

 For editorial guidelines, contact Myriam Beaugé at myriamb@mallmedia.net.

tactics

www.tacticsmagazine.com

TACTICS MAGAZINE – The Global News Source for Shopping Center Professionals
7,300 WEEKLY SUBSCRIBERS • 29,200 READERS EVERY MONTH

Recognized for more than 20 years as the industry's leading trade publication with a strong marketing focus, Tactics has expanded its content to share strategies relating to other aspects of shopping center business, including leasing, center management and maintenance, property development, retail store operation and promotion, professional development, and more. That's in addition to continued coverage of advertising campaigns, seasonal programs, sales promotions and events, technology-based initiatives, and other marketing strategies.

Tactics Magazine – Website, Print Edition and App

Tactics Magazine recently launched online to deliver daily news posts and weekly articles on its new Web platform. It also offers a free app for iOS and Android devices, and prints quarterly special editions focused on Retail Technology, Holiday Programs, Shopping Center Business, and Visual Merchandising.

The magazine is designed to assist professionals who are responsible for marketing and managing shopping malls, open-air centers, lifestyle and town centers, outlet centers, and retail parks.

Our readership, which ranges from property-based managers to senior corporate executives, has proven purchasing powers across all areas of shopping center management—creative design, media planning, leasing, market research, décor, sales promotion and events, digital marketing, operations, maintenance, sustainability upgrades, and customer service.

If you are serious about targeting this very lucrative pool of decision makers, advertising in the online and print editions of Tactics Magazine is your best option. Click [here](#) to take a video tour of Tactics.



We are now on Twitter. Follow us on [Twitter.com/TacticsMag](https://twitter.com/TacticsMag).

EDITORIAL CALENDAR

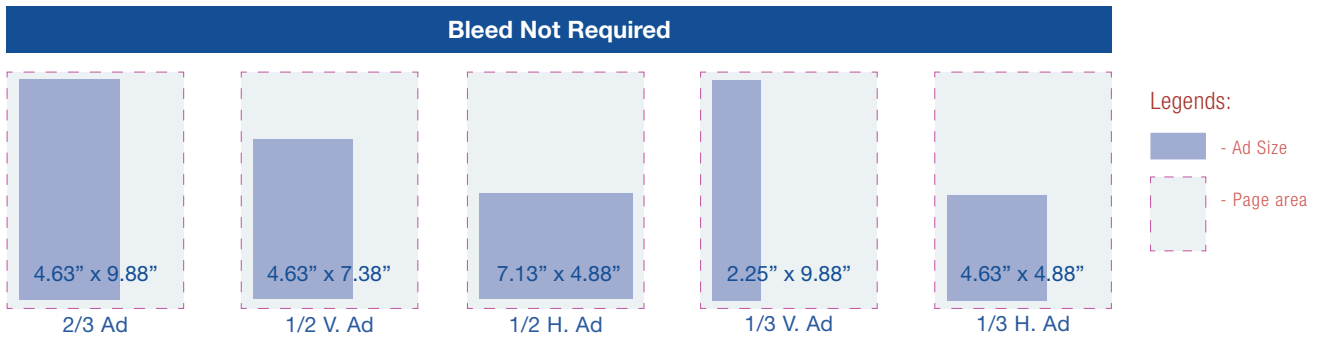
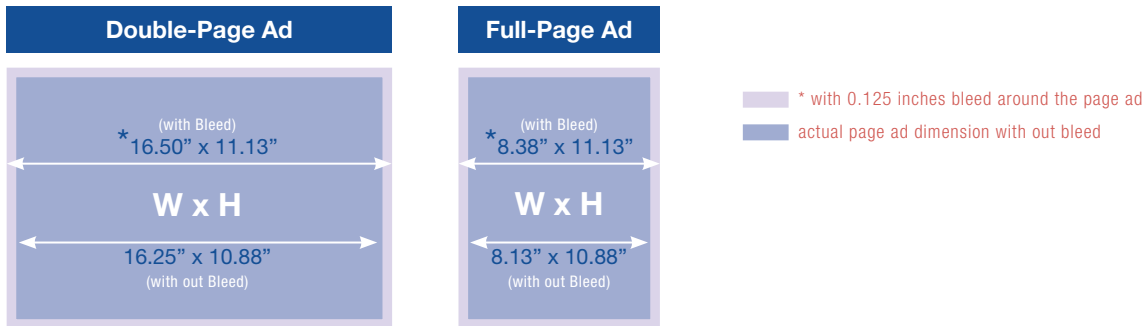
Tactics Magazine provides you with some comprehensive advertising solutions that include topic-focused and premium homepage banner advertising on TacticsMagazine.com, and display advertising placements in its quarterly special print editions. Tactics Magazine also offers sustained promotional support to its ad clients on the MallMedia.net hub, Tactics app, and via the Shopping Center Weekly e-mail newsletter.

Please note that the editorial calendar is subject to change without any advance notice.

EDITORIAL	SPECIAL EDITIONS for 2016		
<ul style="list-style-type: none"> • Annual Special Edition: TECHNOLOGY GUIDE • Feature: Gearing Up for Mall 2.0 • Feature: Social Media Influencers • Editorial & Ad Submission Deadline: JANUARY 29, 2016 	I		
<ul style="list-style-type: none"> • Annual Special Edition: HOLIDAY GUIDE • Feature: Theme Decor Programs • Feature: Holiday Ad Campaigns & Commercials • Editorial & Ad Submission Deadline: MAY 16, 2016 	II		
<ul style="list-style-type: none"> • Annual Special Edition: SHOPPING CENTER BUSINESS • Feature: Sustainability Initiatives • Feature: Children's Play Areas & Programs • Shopping Center Resource Directory • Editorial & Ad Submission Deadline: SEPTEMBER 19, 2016 		III	
<ul style="list-style-type: none"> • Annual Special Edition: VISUAL MERCHANDISING • Feature: Advertising Campaigns • Feature: ICSC Canadian Shopping Centre Award Showcase • Editorial & Ad Submission Deadline: NOVEMBER 18, 2016 			IV

PRINT AD MECHANICAL SPECIFICATIONS

WORLDWIDE
(except Australia & United Kingdom)



\$ - US Dollar

Four Colour Process	1X	2X	4X
Double	\$3,500	\$3,250	\$3,000
Full	\$2,000	\$1,750	\$1,500
2/3	\$1,600	\$1,300	\$1,000
1/2	\$1,200	\$1,000	\$800
1/3	\$700	\$600	\$500

Covers (4/C only)	1X	2X	4X
Inside (front or back)	\$2,250	\$2,000	\$1,750
Outside (back cover)*	\$2,500	\$2,250	\$2,000

(*)*: All outside back cover placements come with a top banner ad placement for two (2) months on the TacticsMagazine.com website.

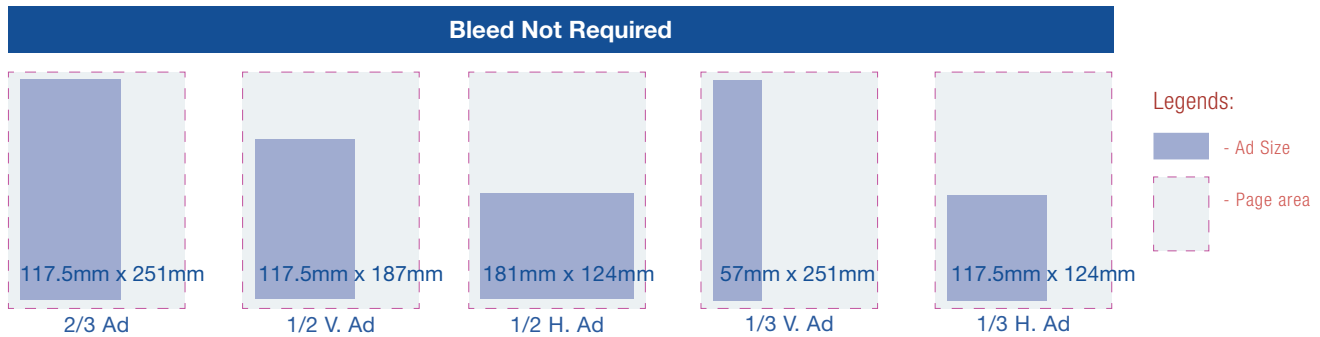
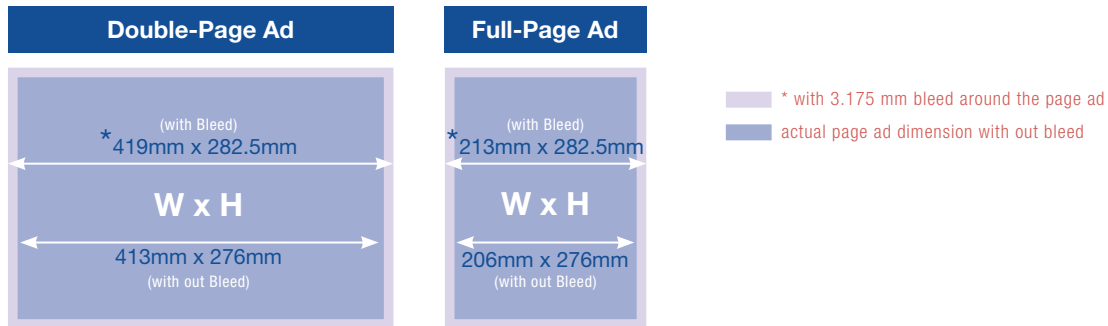
Please note that covers are non-cancelable.

Bonus:

Whatever you spend on advertising in Tactics online or in print will act as a credit toward advertising in SCW.

PRINT AD MECHANICAL SPECIFICATIONS

AUSTRALIA & UNITED KINGDOM



\$ - Australian Dollar / £ - British Pound

Four Colour Process	1X	2X	4X
Double	\$3,500	\$3,250	\$3,000
	£2,000	£1,900	£1,800
Full	\$2,000	\$1,750	\$1,500
	£1,200	£1,100	£1,000
2/3	\$1,600	\$1,300	\$1,000
	£1,000	£900	£800
1/2	\$1,200	\$1,000	\$800
	£800	£700	£600
1/3	\$700	\$600	\$500
	£500	£450	£400

\$ - Australian Dollar / £ - British Pound

Covers (4/C only)	1X	2X	4X
Inside (front or back)	\$2,250	\$2,000	\$1,750
	£1,300	£1,200	£1,100
Outside (back cover)*	\$2,500	\$2,250	\$2,000
	£1,500	£1,400	£1,300

(*)*: All outside back cover placements come with a top banner ad placement for two (2) months on the TacticsMagazine.com website.

Please note that covers are non-cancelable.

Bonus:

Whatever you spend on advertising in Tactics online or in print will act as a credit toward advertising in SCW.

SHOPPING CENTER WEEKLY ONLINE NEWSLETTER

Reach the 7,300 shopping center and retail decision makers in North America, Europe, Australia and Asia who have subscribed to receive our e-mail newsletter every week. Place your copy with logo and photo, as well as a direct link to your website.

Placements	Rates
(width x height) 184px by 184px at 72 dpi	
Note: Ad submission size - 440px by 440px (To maintain the quality of the ad when viewed on different platforms, please use the ad submission size.)	
Four consecutive ad placements	\$400
	£300 (UK Only)
One ad placement per month	\$200
	£150 (UK Only)
Premium banner placement in all three editions of Shopping Center Weekly: Americas, Asia-Pacific, and UK/Europe/Africa Ad submission size - 600px by 200px	
Rates: \$200/week or \$600/month (UK only: £150/week or £450/month)	
Please note that these premium placement deals cannot be combined with any other promotional offer. The Tactics bonus credit does not apply.	

Format: JPG or PNG (maximum file size: 100kb)

Bonus: Whatever you spend on advertising in SCW will act as a credit toward advertising in Tactics Magazine online or in print.

INSERTS & FLYERS (North America only)

Your pre-printed advertising flyers can be distributed inside or outside the magazine. Please note that inserts **must be trimmed** no larger than 8"x10".

Full distribution coverage | 35¢ per piece • Partial distribution coverage | 40¢ per piece



Tactics Online Ad SPECIFICATIONS

All prices shown are for a one-month placement.
(4 Insertions)

\$ - US Dollar

Homepage Banner Ad Only one (1) spot available.	\$1,000.00 728px by 90px
Homepage Skyscraper Ad Four (4) spots available.	\$500.00 180px by 150px
Department Skyscraper Several categories and spots available.	\$300.00 340px by 72px
Sponsored Features	\$1,500.00

Please contact us for details on ad packages.

SPONSORED FEATURES

Tactics Magazine gives you the opportunity to communicate with your target market in your own words.

Sponsored features online or in print provide you with a vehicle to engage marketing managers and center managers, using your own editorial, pictures and graphics to present your business from your own perspective.

Sponsored features can tell your company's story and support your advertising strategy to help you grow your business.

Please email us at marianne@tacticsmagazine.com for details.

In-house production and design support available.

MATERIAL REQUIREMENTS

Electronic files must include all fonts and support files. Mac format preferred (Adobe Creative Cloud). We recommend delivering your files in PDF format. If using PDF files, please be sure to embed all fonts and images.

TERMS AND CONDITIONS

1	All rates subject to applicable taxes.
2	Advertisers who do not fulfill contracts will be charged the "short rate," which is the difference between the next higher insertion rate and the frequency discounted rate.
3	Frequency discount rates will only be in effect if all insertions are run within one (1) year of an agreement being set up.
4	Advertising subject to approval. We reserve the right to revise or reject advertisements in accordance with standards acceptable to Mall Media Inc.
5	An order not corresponding to the current rate card will be regarded as an error and advertising will be billed with rates in force.
6	When revised ads or copy are not received by material deadline, copy run in previous issue will be inserted.
7	No space cancellations will be accepted after closing dates. Covers are non-cancelable.
8	Publisher limits his liability for errors in printed advertisements to 10% of the space value of the ad.
9	Publisher will make every attempt to provide a proof; otherwise reserves the right to run an ad prepared from rough draft material.
10	Please make cheque payable to: Mall Media Inc.
11	Please send payment to either: 4416 Dawson Street, Burnaby, BC, Canada V5C 4B9 or PMB 4416, 250 H Street, Blaine, WA 98230

MARKETING TRENDZ

FOR SHOPPING CENTER PROFESSIONALS

Marketing Trendz is the leading global professional how-to guide for shopping center and general retail marketing.

This contemporary full-color magazine, which comes in print and enhanced digital formats, offers in-depth advertising campaign cover stories, how-to marketing tips, consumer research, demographic trends, retail product news, and Web-based marketing strategies.

Our readership ranges from shopping center property managers to senior executives at development companies. If you're keen to reach them, then advertising in Marketing Trendz is an opportunity not to be missed.

www.MarketinTrendz.net

Your Vehicle, your decision

Marketing Trendz doesn't merely offer promotional space in its editions, but it also provides a comprehensive advertising package that includes the placement of advertising features. Marketing Trendz also offers sustained advertising and promotional support to its clients online on MarketingTrendz.net and via the Shopping Center Weekly e-mail newsletter.

TRENDZ CONTENTS SAMPLE

Cover Story | ADVERTISING CAMPAIGN

Departments:

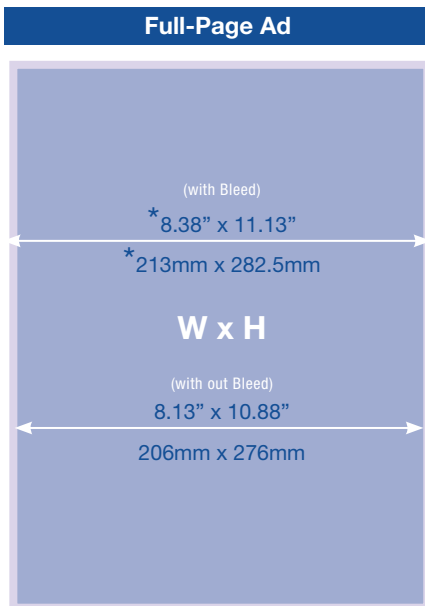
- Community Relations
- Digital Marketing/Social Media
- Mall Giveaways
- Product News
- Leasing Programs
- Retail Trends
- Promotions & Events
- Webmasters

EDITORIAL & ADVERTISING CONTACTS

Editorial: Myriam Beaugé, myriamb@marketingtrendz.net. • Advertising: Marianne Svensson, marianne@tacticsmagazine.com.

Please note that the magazine contents are subject to change without advance notice.

PRINT AD MECHANICAL SPECIFICATIONS



Four Colour Process	1x	3x	6x	12x
Outside back cover*	\$1,750	\$1,500	\$1,200	\$1,000
Australia rates*	\$1,750	\$1,500	\$1,200	\$1,000
United Kingdom rates*	£1,200	£1,100	£1,050	£1,000
Inside back cover	\$1,185	\$1,025	\$900	\$800
Australia rates	\$1,185	\$1,025	\$900	\$800
United Kingdom rates	£890	£770	£675	£600

(*): All outside back cover placements come with a top banner ad placement for one (1) month on the MarketingTrendz.net website. Please note that outside and inside back covers are non-cancelable.

* with 0.125 inches / 3.175 mm bleed around the page ad

actual page ad dimension with out bleed



September 17, 2015

Shopping Center Weekly

Connecting shopping center professionals with top stories from the industry

Subscribe for free [View Online](#)



LEASING TEAM APPOINTED FOR WHITE CITY

Starshoppe Plc and Mitsui Fudosan UK Ltd. have taken another important step in the redevelopment of White City Place and Television Centre in West London. The parties have retained Bruce Gillingham Partners (BGP) and Restaurant Property to handle the retail and restaurant leasing of both properties. The announcement comes three months after the investors purchased BBC Media Village from the BBC, paying £87 million (\$135.1 million) for four acres of freehold land and the lease of six buildings on the site that was renamed White City Place.

The development plans call for the refurbishment of three White City Place buildings that will be brought back onto the market in the first, third and fourth quarter of 2016, respectively. These, together with a 40,000 sq ft food and beverage hub, will take up 600,000 sq ft. The BGP agreed a deal to lease the remaining three buildings through 2020, while three more plots will be available for future development.

White City, a multi-billion pound regeneration project covering 145 acres of development land, includes not only White City Place but also other major destinations (...)

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[Facebook.com/shoppingcenterweekly](https://www.facebook.com/shoppingcenterweekly)

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